



CITY OF DURHAM | NORTH CAROLINA

**Date:** September 6, 2012

**To:** Thomas J. Bonfield, City Manager

**Through:** Wanda S. Page, Deputy City Manager

**From:** David Boyd, Finance Director  
Lynette McRae, Purchasing Supervisor

**Subject:** Bid Report – August 2012

**Recommendation**

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of August 2012.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Laptop Computers and Accessories

**Purpose of Bid:** To provide Technology Solutions with new replacement laptop computers and cases for various departments.

**Comments:** Pricing from Dell based on NC State Contract #204A  
20 @ \$1,103.13 each

**Opened:** July 23, 2012

**Bidders:** Dell Marketing L.P. \* \$22,736.40  
Round Rock, TX

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	35,984		# Black Males	1,661	5%
Total # Females	12,124	34%	# White Males	17,239	48%
Total # Males	23,860	66%	# Other Males	4,960	13%
			# Black Females	1,400	4%
			# White Females	8,167	23%
			# Other Females	2,557	7%

2. **Bid:** **LED Traffic Lights**

Purpose of Bid: To provide the Transportation/Sign Shop with LED Traffic Lights

Comments: Dialight Corporation is the NC State contract vendor for these LED traffic lights. NC State Contract #550A

Opened: July 16, 2012

Bidders: Dialight Corporation \* \$22,137.00  
Farmingdale, NJ

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	906		# Black Males	4	1%
Total # Females	509	56%	# White Males	96	10%
Total # Males	397	44%	# Other Males	297	33%
			# Black Females	2	1%
			# White Females	28	3%
			# Other Females	479	52%

3. **Bid: Police Ammunition**

Purpose of Bid: To provide ammunition for the Police Department and Training Academy

Comments: Lawmen's is the North Carolina distributor and State Contract vendor for Federal, Speer, and Remington brands.  
Pricing per State Contract No. 680A

Opened: August 3, 2012

Bidders: Lawmen's Safety Supply, Inc. \* \$13,023.88  
Raleigh, NC

\*Awarded based on: \_\_\_\_\_ Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	26		# Black Males	1	4%
Total # Females	13	50%	# White Males	12	46%
Total # Males	13	50%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	13	50%
			# Other Females	0	0%

4. **Bid: Window Envelopes (Recycled)**

Purpose of Bid: To provide Water Management/Customer Billing with window envelopes.

Comments: Unisource was considered non-responsive due to not being able to meet the delivery requirements.

Opened: July 30, 2012

Bidders: Unisource (non-responsive) \$18,892.50  
Garner, NC  
Taylor Printing and Office Supply \* \$19,767.50  
Roxboro, NC  
Double Envelope \$19,828.70  
Greensboro, NC  
XPEDX \$20,024.50  
Morrisville, NC

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	23		# Black Males	4	17%
Total # Females	13	57%	# White Males	6	26%
Total # Males	10	43%	# Other Males	0	0%
			# Black Females	1	5%
			# White Females	12	52%
			# Other Females	0	0%

5. **Bid:** **Dell Precision T7500 Workstation Computers**

Purpose of Bid: To provide Technology Solutions with replacement computers.

Comments: Pricing from NC State Contract No. 77ACZ-204A.  
10 units @ \$2,211.70 each

Opened: July 31, 2012

Bidders: Dell Marketing LP \* \$22,111.70  
Round Rock, TX

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	35,984		# Black Males	1,661	5%
Total # Females	12,124	34%	# White Males	17,239	48%
Total # Males	23,860	66 %	# Other Males	4,960	13%
			# Black Females	1,400	4%
			# White Females	8,167	23%
			# Other Females	2,557	7%

6. **Bid:** **Pedestrian Traffic Signals and Signs**

Purpose of Bid: To provide the Transportation Department with pedestrian traffic signals and signs.  
Pricing per State Contract No. 550D

Comments: These signals and signs must meet NCDOT requirements.

Opened: July 31, 2012

Bidders: RGA, Inc. \* \$11,643.60  
Powhatan, VA

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	18		# Black Males	3	17%
Total # Females	3	17%	# White Males	12	66%
Total # Males	15	83%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	3	17%
			# Other Females	0	0%

7. **Bid:** **Walkway/Sidewalk Handrails**

Purpose of Bid: To provide Water Management/Facilities Maintenance with materials and parts for new handrails at the Williams WTP.

Comments:

Opened: July 27, 2012

Bidders: Hagemeyer, Inc. \* \$21,965.08  
Raleigh, NC  
Grainger, Inc. \$22,250.88  
Lincolnshire, IL  
Dillon Supply Co. \$31,424.59  
Durham, NC

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	2151		# Black Males	151	7%
Total # Females	626	29%	# White Males	1206	56%
Total # Males	1525	71%	# Other Males	168	8%
			# Black Females	76	3%
			# White Females	510	24%
			# Other Females	40	2%

**8. Bid: Camera Cables**

Purpose of Bid: To provide the Transportation Department with camera cables, accessories and parts that meets NCDOT requirements.

Comments:

Opened: July 27, 2012

Bidders:	Metro Wire & Cable Corp.	* \$10,180.00
	Atlanta, GA	
	Consolidated Electrical Distributors, Inc.	\$17,370.00
	Durham, NC	
	RAI Products, Inc.	\$19,712.50
	Charlotte, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	39		# Black Males	4	10%
Total # Females	11	28%	# White Males	21	54%
Total # Males	28	72%	# Other Males	3	8%
			# Black Females	1	2%
			# White Females	10	26%
			# Other Females	0	0%

9. **Bid:** **Police Uniforms and Accessories**

Purpose of Bid: To provide the Police Department with uniforms and accessories.

Comments: American Uniform is considered non-responsive due to not meeting specifications.

Opened: July 31, 2012

Bidders: American Uniform Sales, Inc. (non-responsive) \$29,735.50  
Fayetteville, NC  
Century Uniforms \* \$31,853.90  
Raleigh, NC  
Showfety's Inc. \$33,124.90  
Greensboro, NC

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	22		# Black Males	1	5%
Total # Females	13	59%	# White Males	7	31%
Total # Males	9	41%	# Other Males	1	5%
			# Black Females	4	19%
			# White Females	9	40%
			# Other Females	0	0%

10. **Bid:** **Firefighter Protective Clothing**

Purpose of Bid: To provide the Fire Department with new replacement firefighting protective clothing and gear.

Comments: Pricing from City of Charlotte Cooperative Purchasing Alliance.  
CCPA Contract #1200344

Opened: August 10, 2012

Bidders: Municipal Emergency Services, Inc. \* \$35,407.25  
Charlotte, NC

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	237		# Black Males	3	1%
Total # Females	42	18%	# White Males	187	79%
Total # Males	195	82%	# Other Males	5	2%
			# Black Females	1	1%
			# White Females	41	17%
			# Other Females	0	0%

11. **Bid:** **Pump Station Valve Actuators**

Purpose of Bid: To provide Water Management/Facility Maintenance with new replacement valve actuators.

Comments: Heyward Services, Inc. is the Rotork Controls distributor for North Carolina.  
2 @ \$5,029.30/each

Opened: August 1, 2012

Bidders: Heyward Services, Inc. \* \$10,058.60  
Charlotte, NC

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	32		# Black Males	0	0%
Total # Females	10	31%	# White Males	22	69%
Total # Males	22	69%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	9	28%
			# Other Females	1	3%



**12. Bid: Truck Exhaust System Upgrade**

Purpose of Bid: To furnish and install a truck exhaust system at Station No. 6

Comments: This is an upgrade to the existing truck exhaust system.

Opened: August 12, 2012

Bidders: Air Cleaning Specialist, Inc. \* \$13,968.00  
Raleigh, NC

\*Awarded based on: \_\_\_\_\_ Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	4		# Black Males	0	0%
Total # Females	0	0%	# White Males	4	100%
Total # Males	4	100 %	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	0	0%
			# Other Females	0	0%

**13. Bid: Polyethylene Storage Tanks**

Purpose of Bid: To provide Water Management/Facilities Maintenance with new replacement (2,500 gallon) density linear polyethylene tanks for the Brown WTP.

Comments: 2 @ \$11,425.00/each

Opened: August 15, 2012

Bidders: Augusta Fiberglass Company, Inc. \* \$22,850.00  
Blackville, SC  
Heyward Services, Inc. \$29,248.00  
Charlotte, NC

\*Awarded based on:   X   Low Bid \_\_\_\_\_ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	212		# Black Males	46	22%
Total # Females	41	19%	# White Males	98	46%
Total # Males	171	81%	# Other Males	27	13%
			# Black Females	23	11%
			# White Females	11	5%
			# Other Females	7	3%

**14. Bid: Storage Tank (12,500 gallons)**

Purpose of Bid: To provide Water Management/Facilities Maintenance with a new bulk liquid (12,500 gallon) storage tank for the Brown WTP.

Comments:

Opened: August 15, 2012

Bidders:	Augusta Fiberglass Company, Inc.	* \$35,500.00
	Blackville, SC	
	Heyward Services, Inc.	\$41,368.00
	Charlotte, NC	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	212		# Black Males	46	22%
Total # Females	41	19%	# White Males	98	46%
Total # Males	171	81%	# Other Males	27	13%
			# Black Females	23	11%
			# White Females	11	5%
			# Other Females	7	3%

15. **Bid:** **Stormwater Wetland Repair**

Purpose of Bid: To provide Public Works/Storm Water Management with construction/repair services for the stormwater wetland at the Stoneybrook Cottages at Cole Mill Rd & I-85.

Comments:

Opened: August 20, 2012

Bidders: BMP East, Inc. \* \$16,100.00  
Youngsville, NC  
Ecological Solutions, LLC \$17,000.00  
Raleigh, NC

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	7		# Black Males	0	0%
Total # Females	1	14%	# White Males	6	86%
Total # Males	6	86%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	14%
			# Other Females	0	0%

16. **Bid:** **Leak Investigation & Repair**

Purpose of Bid: To provide leak detection and repair services for City Hall.

Comments: General Services handled this bid.

Opened: August 16, 2012

Bidders: Exterior Diagnostic Services, Inc. \* \$10,800.00  
Apex, NC

\*Awarded based on:   Low Bid  X  Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	32		# Black Males	0	0%
Total # Females	0	0%	# White Males	10	31%
Total # Males	32	100%	# Other Males	22	69%
			# Black Females	0	0%
			# White Females	0	0%
			# Other Females	0	0%

**17. Bid: Muffin Grinder Parts & Accessories**

Purpose of Bid: To provide the North Durham/WRF with a Muffin Monster solid waste grinder and parts.

Comments: JWC Environmental is the manufacturer for the Muffin Monster grinder and parts.

Opened: August 16, 2012

Bidders: JWC Environmental, Inc. \* \$16,670.00  
Costa Mesa, CA

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	179		# Black Males	4	3%
Total # Females	27	15%	# White Males	63	35%
Total # Males	152	85%	# Other Males	85	47%
			# Black Females	1	1%
			# White Females	13	7%
			# Other Females	13	7%

18. **Bid:** **Galvanized Steel U-Channel Posts**

Purpose of Bid: To provide the Transportation/Sign Shop with steel U channel posts.

Comments: 1,000 @ \$19.07/each

Opened: August 16, 2012

Bidders:	P-M Tube & Specialties, Inc.	* \$19,070.00
	Greensboro, NC	
	Korman Signs, Inc.	\$19,610.00
	Richmond, VA	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	9		# Black Males	2	23%
Total # Females	3	33%	# White Males	3	33%
Total # Males	6	67%	# Other Males	1	11%
			# Black Females	0	0%
			# White Females	3	33%
			# Other Females	0	0%

19. **Bid:** **All-Terrain Vehicles**

Purpose of Bid: To provide the Police Department with ATV patrol vehicles.

Comments: 3 @ \$10,704.10/each

Opened: August 22, 2012

Bidders:	Quality Mower & Saw Equipment, Inc.	* \$32,112.30
	Durham, NC	
	Brewer Cycles, Inc.	\$34,416.48
	Henderson, NC	

\*Awarded based on:  X  Low Bid   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	9		# Black Males	0	0%
Total # Females	1	11%	# White Males	8	89%
Total # Males	8	89%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	11%
			# Other Females	0	0%

20. **Bid:** **Grit Collector Chain Sprockets and Parts**

Purpose of Bid: To provide Water Management/ Facility Maintenance with grit collector drive chain sprockets and parts.

Comments:

Opened: August 23, 2012

Bidders:	Holland Industrial	* \$33,610.52
	Henderson, NC	
	PMC, Inc.	\$40,884.00
	Towson, MD	
	Hagemeyer, Inc.	\$45,290.00
	Raleigh, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	34		# Black Males	1	3%
Total # Females	4	12%	# White Males	29	85%
Total # Males	30	88%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	4	12%
			# Other Females	0	0%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (\*).